

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2005

Commission file number 333-94797

HUDSON'S GRILL INTERNATIONAL, INC.  
(Name of small business issuer in its charter)

Texas  
(State or other jurisdiction of incorporation)

75-2738727  
(IRS Employer Identification Number)

16970 Dallas Parkway, Suite 402, Dallas, Texas 75248  
(Address of Principal Executive Offices)

Issuer's telephone number, including area code:  
(972) 931-9237

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS  
DURING THE PRECEDING FIVE YEARS

Check whether the registrant filed all documents and reports required to be filed by Section

12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court.

Yes      No

#### APPLICABLE ONLY TO CORPORATE REGISTRANTS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.

7,256,986 shares of Class A Common Stock outstanding as of September 30, 2005.

#### PART I – FINANCIAL INFORMATION

##### Item 1. Financial Statements.

See the attached statements at the end of this Form 10-QSB.

##### Item 2. Management Discussion and Analysis.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS AND OTHER PORTIONS OF THIS REPORT CONTAIN FORWARD-LOOKING INFORMATION THAT INVOLVES RISKS AND UNCERTAINTIES. OUR ACTUAL RESULTS COULD DIFFER MATERIALLY FROM THOSE ANTICIPATED BY THE FORWARD-LOOKING INFORMATION. FACTORS THAT MAY CAUSE SUCH DIFFERENCES INCLUDE, BUT ARE NOT LIMITED TO, AVAILABILITY OF FINANCIAL RESOURCES FOR LONG TERM NEEDS, PRODUCT DEMAND, MARKET ACCEPTANCE AND OTHER FACTORS DISCUSSED ELSEWHERE IN THIS REPORT. THIS MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS SHOULD BE READ IN CONJUNCTION WITH OUR FINANCIAL STATEMENTS AND THE RELATED NOTES INCLUDED ELSEWHERE IN THIS REPORT.

Material changes in the financial condition of the Company and in the results of its operations since the end of its last fiscal year and its results from the comparable period in its last fiscal year include the following:

### **Balances as of September 30, 2005, Compared to December 31, 2004**

The Company's cash balance at September 30, 2005 ("Q3") was \$113,997, which is \$15,371 less than it was at December 31, 2004 ("FYE"), when it was \$129,368. This is primarily due to a reduction in current liabilities of \$96,395 made since FYE, which is \$20,625 more than the income of \$75,770 earned during the nine month period since FYE. Accounts receivable and other current assets decreased slightly. Thus, current assets at Q3 decreased since FYE by \$21,543. Net property and equipment increased slightly from FYE as a result of the purchase of some office equipment; long term note receivable decreased slightly as a result of payments received since FYE in connection with the sale of a restaurant in 1995. As a result, total assets at Q3 decreased by \$25,851 to \$223,447 from \$249,298 at FYE.

Current liabilities decreased significantly by \$96,395 to \$6,509 at Q3 from \$102,904 at FYE. This reflects a significant decrease in loan payable and accounts payable to related party. These were completely paid off since FYE. Deferred franchise fees decreased from \$70,000 at FYE to \$0 at Q3. This was a result of the opening (and recognition as income) of three franchises (De Pere, Dubuque and Appleton). Thus, the Company's working capital increased from \$59,741 at FYE to \$134,593. It now has a current ratio of 21.7 to 1. Deferred revenue decreased slightly from \$70,377 at FYE to \$65,151 at Q3, reflecting the continued amortization of income deferred from the advance payment of royalties from certain franchisees and the gain deferred from the 1995 sale of a restaurant by the Company's former corporate parent.

### **The Three Months Ended September 30, 2005, Compared to September 30, 2004**

Significant changes in the results of operations for the three months ended September 30, 2005 ("Q3") compared to the third quarter of 2004 ("Q04") include the following: Revenue increased significantly from \$70,625 in Q04 to \$128,269 in Q3. This is mostly due to the recognition as income of the franchise fee received from Appleton, Wisconsin, which opened in Q3, and new sources of income coming from De Pere, Wisconsin, and Dubuque, Iowa, both of which opened in the first half of 2005. Actual franchise fees received by the Company from franchises opened for more than one year were about the same from Q04 to Q3. Operating expenses increased significantly by \$19,954 during Q3 to \$80,899 from \$60,945 during Q04, primarily as a result of training expenses to open the Appleton franchise and increases in consulting fees paid to the Company's Midwest representative for signing and managing new franchises. Despite the increase in expenses, income from operations actually increased \$37,690 during Q3, when compared to Q04. Other income decreased slightly compared to Q04. Consequently, net income increased by \$35,505 when compared to Q04.

If taking into consideration the expensing of options that will begin in 2006, the income in Q3 would be \$38,239 as compared to income in Q04 of \$8,921. See footnote 2 to the financial statements for more detail.

Income per common share (both basic and diluted) was \$.01 per share for Q3 and

\$.00 for Q04. Income per common share if expensing options (both basic and diluted) would be \$.01 for Q3 and \$.00 for Q04.

### **The Nine Months Ended September 30, 2005, Compared to September 30, 2004**

Significant changes in the results of operations for the nine months ended September 30, 2005 ("YTD05"), compared to the same period in 2004 ("YTD04") include the following: There was a significant increase of \$157,138 in YTD05 revenue mostly attributable to the recognition as income of franchise fees from De Pere, Dubuque and Appleton (\$95,000) and a new source of royalty fees from these three new operations. Correspondingly, YTD05 operating expenses increased by \$118,972 in YTD05 to \$295,675, mainly as a result of an increase in legal and accounting expenses due to higher costs of complying with the Sarbanes Oxley Act, increased training costs associated with the opening of the three new franchises, and consulting fees to Mr. Jim Stabile, who received fees for signing the three new franchises and for overseeing the franchises located in the Upper Midwest. Despite the increase in expenses, income from operations increased by \$38,166 to \$69,403 in YTD05. Other income decreased by \$4,561 mostly because settlement income, which ceased in YTD04, decreased by \$3,501 when compared to YTD04. Thus, because of these decreases, net income increased by \$33,605 to \$75,770 in YTD05.

If taking into consideration the expensing of options that will begin in 2006, the income in YTD05 would be \$54,755 as compared to income in YTD04 of \$23,929. See footnote 2 to the financial statements for more detail.

Income per common share (both basic and diluted) was \$.01 per share for YTD05 and \$.01 for YTD04. Income per common share if expensing options (both basic and diluted) would be \$.01 for YTD05 and \$.00 for YTD04.

### **Liquidity and Capital Resources**

Changes in the Company's liquidity and capital will depend primarily on continuing royalty fees received from franchisees using the Company's trademark and restaurant concept. This in turn will be reflective of the general economies in the areas where Hudson's Grill restaurants are located. The Company does not currently plan to raise any capital or borrow funds to meet liquidity needs, and thus, will rely solely on cash flows from operations.

Beginning in the third quarter of 2005, the Company plans to accumulate cash; it has finished paying off all of its accounts payable to related parties in the second quarter of 2005. Additionally, three franchisees that opened earlier in 2005 will be creating new royalty streams. The Company's cash balance of \$113,997 at September 30, 2005, was \$15,371 less than at the year ended December 31, 2004.

The Company does not sustain much seasonal volatility in revenues since its franchisees are dispersed geographically and climactically. Additionally, it does not have any material commitments for capital expenditures and doesn't plan any in the foreseeable

future.

### Item 3. Disclosures; Controls and Procedures.

#### (a) Evaluation of Disclosure Controls and Procedures

As of the end of the period, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's President, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon that evaluation, the President concluded that the Company's disclosure controls and procedures are effective in gathering, analyzing and disclosing information needed to satisfy the Company's disclosure obligations under the Exchange Act.

#### (b) Changes in Internal Controls

There were no significant changes in the Company's internal controls or in other factors that could significantly affect those controls during the quarter ended September 30, 2005.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings.

The Company is not involved in any legal proceedings and knows of no matters that have been threatened against the Company.

### Item 2. Changes in Securities.

There was no change in securities during the quarter ended September 30, 2005.

### Item 3. Defaults Upon Senior Securities.

The Company does not currently have any senior securities outstanding. Consequently, there are no defaults on senior securities.

### Item 4. Submission of Matters to a Vote of Security Holders.

There were no matters submitted to a vote of security holders during the quarter ended September 30, 2005.

### Item 5. Other Information.

The Company does not have any material new information that has not already been disclosed in Forms 8-K, 10-QSB and 10-KSB.

Item 6. Exhibits.

(a) The following exhibits are filed herewith:

Exhibit No.	Description	Page Number
(31.1)	Certification Pursuant to Sarbanes-Oxley Act Sec. 302	attached
(32.1)	Certification Pursuant to Sarbanes-Oxley Act Sec. 906	attached

SIGNATURES

I, David L. Osborn, the President of Hudson's Grill International, Inc., certify that: (i) this report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and (ii) the information contained in this report fairly presents, in all material respects, the financial condition and results of operations of Hudson's Grill International, Inc.

(Registrant)  
HUDSON'S GRILL INTERNATIONAL,  
INC.

By: s/s David L. Osborn  
David L. Osborn, President

Date: November 15, 2005

**HUDSON'S GRILL INTERNATIONAL, INC.**

**BALANCE SHEETS**

**ASSETS**

	<u>Sept. 30, 2005</u> (Unaudited)	<u>Dec. 31, 2004</u> (Audited)
<b>Current assets:</b>		
Cash and cash equivalents	\$ 113,997	\$ 129,368
Accounts receivable	19,997	24,675
Other current assets	<u>7,108</u>	<u>8,602</u>
Total current assets	141,102	162,645
 <b>Property and equipment, at cost:</b>		
Furniture and office equipment	25,637	23,204
Accumulated depreciation	<u>(19,492)</u>	<u>(17,834)</u>
Property and equipment, net	6,145	5,370
 <b>Long-term note receivable</b>	 76,200	 81,283
 <b>TOTAL ASSETS</b>	 <u><u>\$ 223,447</u></u>	 <u><u>\$ 249,298</u></u>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

<b>Current liabilities:</b>		
Loan payable to related party	\$ -	\$ 11,000
Accounts payable and accrued expenses	6,509	8,919
Accounts payable to related parties	-	12,985
Deferred franchise fee	<u>-</u>	<u>70,000</u>
Total current liabilities	6,509	102,904
 <b>Deferred revenue</b>	 65,151	 70,377
 <b>Contingencies (Note 3)</b>	 -	 -
 <b>Stockholders' equity:</b>		
Common stock, Class A, no par value, 100,000,000 shares authorized, 7,256,986 shares issued and outstanding at September 30, 2005 and December 31, 2004, respectively	142,545	142,545
Common stock, Class B, no par value, 15,000,000 shares authorized, no shares issued and outstanding	-	-
Retained earnings (deficit)	<u>9,242</u>	<u>(66,528)</u>
Total stockholders' equity	151,787	76,017
 <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	 <u><u>\$ 223,447</u></u>	 <u><u>\$ 249,298</u></u>

*See accompanying notes to financial statements*

**HUDSON'S GRILL INTERNATIONAL, INC.**

**STATEMENTS OF INCOME**

	Three Months Ended		Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2005	2004	2005	2004
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Revenues</b>				
Franchise Fees	\$ 128,269	\$ 70,625	\$ 365,078	\$ 207,940
<b>Operating costs:</b>				
General and administrative	80,401	60,774	294,017	176,189
Depreciation and amortization	498	171	1,658	514
Total operating costs	<u>80,899</u>	<u>60,945</u>	<u>295,675</u>	<u>176,703</u>
Income from operations	47,370	9,680	69,403	31,237
<b>Other income(expense):</b>				
Settlement income	-	501	-	3,501
Income from sale of assets	-	1,585	3,459	5,477
Interest income	438	1,137	3,208	3,750
Interest expense	-	(600)	(300)	(1,800)
Total other income	<u>438</u>	<u>2,623</u>	<u>6,367</u>	<u>10,928</u>
<b>Net income</b>	<u>\$ 47,808</u>	<u>\$ 12,303</u>	<u>\$ 75,770</u>	<u>\$ 42,165</u>
<b>Net income per share-</b>				
basic and diluted	<u>\$ .01</u>	<u>\$ -</u>	<u>\$ .01</u>	<u>\$ .01</u>
<b>Weighted average</b>				
<b>outstanding shares-</b>				
basic	7,256,986	7,256,986	7,256,986	7,256,986
diluted	8,643,931	7,893,986	8,444,383	8,355,843

*See accompanying notes to financial statements*



**HUDSON'S GRILL INTERNATIONAL, INC.**

**STATEMENTS OF CASH FLOWS**

	Nine Months Ended	
	September 30, 2005	September 30, 2004
	(Unaudited)	(Unaudited)
<b>Cash Flows From Operating Activities:</b>		
Net Income	\$ 75,770	\$ 42,165
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	1,658	514
Amortization of deferred revenue	(5,226)	(10,567)
Changes in operating assets and liabilities:		
Accounts receivable	4,678	(3,283)
Other current assets	1,494	106
Accounts payable and accrued expenses	(2,410)	1,870
Accounts payable to related parties	(12,985)	(22,500)
Deferred franchise fees	(70,000)	35,000
Net cash provided by (used in) operating activities	(7,021)	43,305
<b>Cash Flows From Investing Activities:</b>		
Repayment of note receivable	5,083	8,049
Purchase of property and equipment	(2,433)	(2,198)
Net cash provided by investing activities	2,650	5,851
<b>Cash Flows From Financing Activities:</b>		
Repayment of line of credit and loan payable	(11,000)	(18,000)
Net cash used in financing activities	(11,000)	(18,000)
<b>Net Increase (Decrease) In Cash</b>	(15,371)	31,156
<b>Cash, beginning of period</b>	129,368	90,671
<b>Cash, end of period</b>	<u>\$ 113,997</u>	<u>\$ 121,827</u>
<b>Supplemental Disclosures:</b>		
Income taxes paid	\$ -	\$ -
Interest paid	\$ -	\$ -

*See accompanying notes to financial statements*

## **1. UNAUDITED INFORMATION**

The balance sheet of Hudson's Grill International, Inc. (the "Company") as of September 30, 2005 and the statements of income for the three and nine month periods ended September 30, 2005 and 2004, have not been audited. However, in the opinion of management, such information includes all adjustments (consisting only of normal recurring adjustments) which are necessary to properly reflect the financial position of the Company as of September 30, 2005, and the results of operations for the three months and nine months ended September 30, 2005 and 2004.

Certain information and notes normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted, although management believes that the disclosures are adequate to make the information presented not misleading. Interim period results are not necessarily indicative of the results to be achieved for an entire year. These financial statements should be read in conjunction with the financial statements and notes to financial statements included in the Company's financial statements as filed on Form 10-KSB for the year ended December 31, 2004.

As noted in the Company's financial statements as filed on Form 10-KSB, one the Company's directors owns two franchises that do not pay any franchise fees. This is the result of a previous agreement with the Company prior to the director's involvement with the Company; the Company is not required to perform any services for the two franchises owned by the director.

## **2. STOCK OPTIONS**

The Company president's compensation includes the granting of stock options. Currently, the president is granted 18,000 stock options per month. The Company also grants 10,000 stock options per month to each of the two directors of the Company, as compensation for services as directors. Additionally, it grants 5,000 stock options per month to the Company's secretary. All options are fully vested when granted and expire in seven years.

The Company accounts for stock options granted to directors and employees using the intrinsic value method prescribed by Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, ("APB No. 25") and related interpretations. APB No. 25 requires compensation expense be recognized for grants of stock options when the quoted market price of the Company's common stock on the date the options were granted exceeds an option's exercise price. The Company did not grant any stock options with an exercise price that was less than the fair market value of the stock at the date of grant during the periods ended September 30, 2005 and 2004. Accordingly, no compensation cost has been recognized for its employee stock options in the accompanying financial statements. The Company has adopted the disclosure provisions of Statement of Financial Accounting Standard ("SFAS") No. 123, *Accounting for Stock-Based Compensation*, ("SFAS 123") and SFAS No. 148, *Accounting for Stock-Based Compensation – Transition and Disclosure – an Amendment of FASB Statement No. 123* which require the Company to provide pro forma information regarding net income and net income per share as if compensation cost for the Company's stock options had been determined under the fair value method prescribed by SFAS No. 123.

**HUDSON'S GRILL INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

Had compensation cost for the Company's stock options been determined consistent with the SFAS 123 fair value approach, the Company's net income and net income per common share for the three and nine month periods ended September 30, 2005 and 2004, on a pro forma basis, would have been as follows:

	THREE MONTHS ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2005	2004	2005	2004
Net income: as reported	<u>\$ 47,808</u>	<u>\$ 12,303</u>	<u>\$ 75,770</u>	<u>\$ 42,165</u>
Add: Stock-based compensation expense included in reported net income	-	-	-	-
Deduct: Stock-based compensation expense determined under fair value method	<u>(9,569)</u>	<u>(3,382)</u>	<u>(21,015)</u>	<u>(18,236)</u>
Net income: pro forma	<u>\$ 38,239</u>	<u>\$ 8,921</u>	<u>\$ 54,755</u>	<u>\$ 23,929</u>
Net income per share:				
as reported – basic and diluted	<u>\$ .01</u>	<u>\$ -</u>	<u>\$ .01</u>	<u>\$ .01</u>
Pro forma – basic and diluted	<u>\$ .01</u>	<u>\$ -</u>	<u>\$ .01</u>	<u>\$ -</u>

The fair values of stock options granted during 2005 and 2004 were estimated on the dates of grant using the Black-Scholes option pricing model with the following weighted average assumptions:

	2005	2004
Volatility	158%	190%
Interest rate (at Period End)	4.33%	4.12%
Dividend yield	- %	- %
Expected life	7 years	7 years

**3. EARNINGS PER SHARE**

Basic earnings per share are calculated on the weighted average number of common shares outstanding during each period. Diluted earnings per share is computed by dividing net income by the weighted average number of common shares and common stock equivalents outstanding for the period. Common stock equivalents are excluded from the computation if such inclusion would have an anti-dilutive effect.